



*February 1, 2018*

*Click Manufacturers name below to link to their website*

## Energy Management Solutions & Controls

**CRESTRON** – Commercial Lighting Controls

\***DYNALITE** – Lighting Control Solutions

**ILLUMRA** – Self-Powered Wireless controls including switches, dimmers, occupancy sensors

**LIGHTLOUVER** – Static Window Systems used to harvest AND elevate natural daylight

\* **PHILIPS CONTROLS** – Energy Management and lighting control solutions

\* **STRAND LIGHTING** – Theatrical & Architectural lighting control systems

**TACTOUCH** - Analog switches for 0-10v dimming

**WATTSTOPPER** – Commercial Lighting Controls

## Industrial & Commercial (MRO)

**INNOVATIVE LIGHTING** – Innovative Lightings LED Light Engines for retrofitting outdoor lighting

**ENGINEERED PRODUCTS CO.** - Electrical specialty solutions including Flex Whips, Sockets, Tube Guards

**HAPCO** – Steel and Aluminum standards

**KW INDUSTRIES** – Steel and Aluminum standards

**LED LIVING TECHNOLOGY** – Retrofit solutions for Fluorescent Luminaires

**MILLERBERND** – Steel structures, traffic and roadway standards, sports lighting poles

**SOL** – Solar powered lighting solutions.

**SOLARIA** – Radiant heating solutions.

## Lighting Products - Indoor

**ADVENT** - Diverse, architectural interior and exterior fixtures with or without optical options

**A.E.I.** – LED & Fluorescent Industrial Lighting solutions and retrofits

**AMERLUX INTERIOR** – Specialty lighting that includes recessed and track lighting.

**ANTARES ENTERPRISES** – Specialty lighting for cove, under cabinet and displays

**AQUARI** - LED Lighting for Performance applications

\* **BODINE** - Emergency solutions for Lighting

**BRITELINES** – Specialized Video Teleconferencing fixtures

**BL INNOVATIVE SIGNS & LIGHTING**-Fiber Optics , LED & Low Voltage Lighting

**CAMMAN INDUSTRIES** – Commercial Grade Architectural and Commercial Lighting

\* **CHLORIDE SYSTEMS** – Exit and Emergency Lighting Systems

**COLORONIX** - Color Changing Architectural LED Lighting

\* **COLOR KINETICS** – Architectural and Entertainment LED Lighting Systems with Controls

**CRYSTAL LIGHTING** – Indoor and Outdoor decorative lighting fixtures

**D'AC LIGHTING** - Soft industrial & European decorative lighting

\* **DAY-BRITE** – Commercial, Industrial and Performance interior lighting systems.

**ECOPOWER** - Commercial and Architectural lighting

**EVENLITE INC.** - Fully recessed as well as architectural emergency lighting and custom signage

**E.L.A.** – Decorative Outdoor lighting for residential and commercial

**FLEXTRONIC** – Industrial LED solutions

\* **FORECAST LIGHTING** – Decorative commercial & residential lighting

**HARRIS, W.F.** - Institutional and commercial vandal proof lighting

\* = **PHILIPS**

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**H.E. WILLIAMS** – Fluorescent & Downlight lighting solutions  
**INCON LIGHTING** - Energy Star lighting products that are both sophisticated and eco-friendly.  
**IN HOME LIGHTING** – Economical LED lighting for residential and multi-family  
**INDUSTRIAL / RIG LIGHTS** - Lighting for Hazardous Location  
**J2 LIGHT** – LED Highbay products  
**KOMEE LIGHTING** – Commercial Specialty LED Lighting  
**LA LIGHTING** - Commercial & industrial fluorescent lighting  
**LAMAR** - Commercial, industrial and residential fluorescent lighting  
**LAUREN ILLUMINATION** – Low Voltage LED lighting system  
**\* LEDALITE** - Architectural Lighting Systems  
**LEOTEK** – LED Cooler Lights  
**\* LIGHTOLIER** – Decorative Elements, Track and Downlighting systems.  
**LIGHTALARMS** - Complete line of emergency lighting and power systems  
**LIGHT TAPE** - Electroluminescent lamps in the form of a tape  
**LITON** – Commercial & specialty downlighting, emergency lighting and exits  
**LOTO** – Motorized suspended and track luminaires  
**LUMINAIRE** - Vandal resistant fixtures with a lifetime warranty  
**METALUMEN** - Indirect, direct and indirect/direct lighting systems  
**MILLERBERND LIGHTING** – Custom Stainless Steel lighting fixtures  
**NIPPO LIGHTING** - Seamless T6 Fluorescent for direct or indirect lighting  
**NORTH STAR LIGHTING** - Indoor & outdoor industrial / commercial / sports lighting  
**OCCUSMART** – Motion sensor controlled bi-level lighting.  
**OCL** - Decorative architectural pendants, scones, ceiling, outdoor, pedestal and custom luminaires.  
**PA-CO LIGHTING** - Specification grade specialty lighting  
**PACE** - A variety of high quality outdoor and indoor decorative lighting tools  
**P.A.L.** - Precision Architectural Linear Fluorescent fixtures  
**PATHWAY** - Commercial & specialty downlighting, emergency lighting and exits  
**PEACHTREE LIGHTING** – Commercial downlighting solutions  
**POULSEN LIGHTING** - Danish designs in indoor & outdoor architectural lighting  
**PRIMUS LIGHTING** - Small profile lighting fixtures for accent & merchandising.  
**RLE INDUSTRIES** - Energy efficient lighting solutions.  
**S.P.I. LIGHTING** – Asymmetric performance-driven, interior and exterior fixtures  
**STILE LIGHTING** – Contemporary lighting solutions  
**\* STRAND SELECON** – Theatrical luminaires and control systems  
**THE LIGHT EDGE** - Innovative fixtures specializing in T5 lamp technology  
**TMS** – Indoor / Outdoor decorative fixtures including RLM's, arms and poles  
**TUBE LIGHTING** - High quality low voltage lighting  
**VERBATIM** – LED Retrofit Solutions with LED Lamps  
**XAL** – Architectural decorative lighting with European influence  
**XTRALIGHT** – Wide array of fluorescent & LED products for energy savings & retrofit

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\* = **PHILIPS**

## Lighting Products - Outdoor

**AMERLUX EXTERIOR** (A.K.A *Dynamic Lighting*) – Decorative Poles and Luminaires  
**AURORALIGHT** - Quality landscape lighting including Halogen and LED sources  
**CRYSTAL LIGHTING** – Indoor and Outdoor decorative lighting fixtures  
**COLORONIX** - Color Changing Architectural LED Lighting  
\* **COLOR KINETICS** – LED Lighting Systems  
**ECOPOWER** - Commercial and Architectural lighting  
**FIRSTLIGHT TECHNOLOGY** – Solar powered pathway lights & bollards  
\* **GARDCO** - Specification quality outdoor lighting including area / roadway & bollards  
**G&G LED** - Innovative Waterproof Lighting  
**GREENSHINE LED** - Solar Powered Lighting Solutions  
\* **HADCO** – Outdoor urban, residential and landscape lighting solutions  
**HARRIS, W.F.** - Institutional and commercial vandal proof lighting  
**HERITAGE CAST & IRONWORKS (HCI)** – Decorative area lighting  
**H.E. WILLIAMS** – HID & LED area lighting  
**KW INDUSTRIES** - Steel lighting standards  
**L A LIGHTING** - Commercial & industrial fluorescent lighting  
**LEOTEK** – LED Area Lighting and Roadway solutions  
\* **LUMEC** - Specification quality Urban & Roadway lighting including traditional & decorative styles  
**LITON** - LED & HID Area Lighting  
**LUMINAIRE** - Vandal resistant fixtures with a lifetime warranty  
**MILLERBERND** - Steel roadway lighting standards  
**MILLERBERND LIGHTING** – Custom Stainless Steel lighting fixtures  
**NORTH STAR LIGHTING** - Indoor & outdoor industrial / commercial / sports lighting  
**ORGANIC LIGHTING** – Illuminated stainless steel handrail systems  
**PACE** - A variety of high quality outdoor and indoor decorative lighting tools  
**POULSEN LIGHTING** - Danish designs in indoor & outdoor architectural lighting  
**RLE INDUSTRIES** - Energy efficient lighting solutions.  
**S.P.I. LIGHTING** – Optically-controlled, performance-driven, interior and exterior fixtures  
\* **STONCO** – General purpose area lighting  
**TMS** – Indoor / Outdoor decorative fixtures including RLM's, arms and poles

\* = **PHILIPS**

☒ **James Armstrong (Jim)** - Sales / Agency Principal  
☒ **Kit Stevko** – Project Quotations / Inside Sales  
☒ **Linda Herrington** – CSR / Inside Sales / Quotations  
☒ **Wendy Morgan** – CSR / Inside Sales

☒ **Adrian Potter** – Project Quotations/ Inside Sales  
☒ **Thomas Craver (Tom)** - Sales / Agency Principal  
☒ **Bill DeBuse** - Sales / Agency Principal  
☒ **Billy DeBuse** – Outside Sales

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